

## Message Text

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62  
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/IEPR/180/MBERGER/INEUMANN/JMT

APPROVED BY MBERGER  
COM/IEPR/180/VDTRAVAGLINI  
STATE/EB/IFDI/OIA/WWITTING  
STATE/EUR/CE:RBCASAGRANDE

----- 128274

R 221829Z DEC 75  
FM SECSTATE WASHDC  
TO AMEMBASSY BONN  
INFO AMCONSUL FRANKFURT

UNCLAS STATE 300427

BONN (FOR JAMES H. FALL)

E.O. 11652: N/A

TAGS: EINV, GW

SUBJECT: VISIT TO FRG BY BERGER AND NEUMANN RE. COMMERCE  
STUDY ON FOREIGN DIRECT INVESTMENT

REF.: BONN 20093

1. APPRECIATE INITIAL EFFORTS TO ARRANGE PROGRAM.  
RE. HAMBURG PLANS: WE CONSIDER EXAMINATION OF LOCAL  
INCENTIVES MINOR ASPECT OF FIELD SURVEY AND HOPE STRESS  
WILL BE ON BANKERS, ATTORNEYS, CHAMBER OF COMMERCE  
OFFICIALS AND INDIVIDUAL COMPANY OFFICIALS WITH BROAD  
INSIGHTS.

2. RE. KOBLENZ VISIT: EMBASSY REQUESTED TO CONSIDER  
WHETHER A FRANKFURT PROGRAM MIGHT BE MORE PROFITABLE.  
ROBERT T. COLE, WASHINGTON ATTORNEY AND FORMER TREASURY  
OFFICIAL, SUGGESTS FOLLOWING ATTORNEYS KNOWLEDGEABLE ON  
INWARD FOREIGN INVESTMENT AND MIGHT PROVE USEFUL CONTACT,  
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DEPENDING ON RELATIVE VALUE IN EMBASSY'S JUDGMENT

--- DR. HANS-JUERGEN HELLWIG  
--- MUELLER, WEITZEL, WEISNER  
--- WESTENDSTRASSE 45  
--- FRANKFURT/MAIN

--- WOLFGANG ALTHAUS  
--- WALTER SCHURMANN AND PARTNER  
--- RECHTSANWAELTE  
--- ANNASTRASSE 25  
--- FRANKFURT/MAIN

3. RE. BONN VISIT: COLE SUGGESTS CONTACT

--- GEORG-DIETER GOTSCHLICH, MINISTERIALRAT  
--- BUNDESMINISTERIUM DER FINANZEN  
--- RHEINDORFERSTRASSE 108  
--- BONN

4. DUE TO PRESENT UNCERTAINTIES RE. WEEKEND PLANS AFTER  
PARIS AND SCHEDULE IN GERMANY, EMBASSY REQUESTED DEFER  
HOTEL RESERVATIONS. BERGER PLANS TO TELEPHONE JIM FALL  
TUESDAY, DECEMBER 23, FOR FURTHER DISCUSSION OF PROGRAM. KISSINGER

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** INVESTMENT CLIMATE, FOREIGN INVESTMENTS, VISITS, MEETINGS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 DEC 1975  
**Decapton Date:** 01 JAN 1960  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** KelleyW0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 AUG 2003  
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**Review Exemptions:** n/a  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** VISIT TO FRG BY BERGER AND NEUMANN RE. COMMERCE STUDY ON FOREIGN DIRECT INVESTMENT  
**TAGS:** EINV, GE  
**To:** BONN  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006